



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #091323
Entitled

Paint with Related Supplies, Equipment, and Services

The following advertisement was placed July 25, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, July 26, 2023 in Oregon's *Daily Journal of Commerce*, and July 25 and August 1, 2023 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Paint with Related Supplies, Equipment, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 13, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

10878944 CANADA, INC.	KLEEN PRODUCTS, INC.
A & R Finish Contracting, Inc.	Lunar Contracting
A&A Solutions	Norberg Paints, Inc.
Aey, Inc.	Periscope Holdings, Inc.
Boadus Pride, LLC	Pioneer Manufacturing Company
CHAVES BROTHERS MANAGEMENT, LLC	PPG Architectural Finishes, Inc.
Cloverdale Paint, Inc.	Premier Painting solutions
Diamond Vogel	ProPainting Solutions, Inc.
Dynamo Coatings, Ltd.	Regina Construction Association
Equity Industrial Supply	SMB Contracting, Inc.
Evans Consoles, Incorporated	SOUTHWEST POWDER OF ARIZONA, LLC
Florida Transcor, Inc.	The Sherwin-Williams Company

GAF-StreetBond	ThorWorks Industries
Intelicom, Inc.	Tradesmen International, LLC
Intelligent Marking USA, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on September 13, 2023 at 4:31:17 pm CT. Proposals were received from the following:

CHAVES BROTHERS MANAGEMENT, LLC
 Cloverdale Paint, Inc.
 Dynamo Coatings, Ltd.
 GAF-StreetBond
 Pioneer Manufacturing Company
 PPG Architectural Finishes, Inc.
 The Sherwin-Williams Company
 ThorWorks Industries
 Tradesmen International, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, MS, Procurement Lead Analyst
 Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst
 Craig West, Procurement Analyst
 Nick Scholer, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Dynamo Coatings, GAF-StreetBond, Pioneer Manufacturing, Thorworks Industries, and Tradesman International, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

PPG Architectural Finishes, Inc. is offering Sourcewell participating entities in the United States and Canada access to their robust catalog of paint and related supplies. PPG Architectural Finishes, Inc. has company owned stores and a large dealer network. Participating entities can take advantage of a solid discount off retail prices and free delivery, training, color, and product assistance.

The Sherwin-Williams Company is providing a full line of paint and paint related products. They have a network of over 4,500 stores across the United States and Canada that can provide local, individualized service to Sourcewell participating entities. Sherwin-Williams offers many environmentally friendly products to reduce the impact to the environment. They are offering competitive pricing on their products.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #091323 to:

PPG Architectural Finishes, Inc.
Sherwin Williams Company

#091323-PPG
#091323-SHW

The preceding recommendations were approved on October 12, 2023.

DocuSigned by:

Greg Grunig

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Greg Grunig, MS, Procurement Lead Analyst

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Brandon Town

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Brandon Town, NIGP-CPP, CPSM, CPSD, Procurement Analyst

DocuSigned by:

Craig West

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Craig West, Procurement Analyst

DocuSigned by:

Nick Scholer

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Nick Scholer, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #091323 for Paint with Related Supplies, Equipment, and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer